



## REPLY FORM b. Basic Bibliography on Social Representations

v. January 19, y

To be returned by ..... to: [annamaria.derosa@uniroma1.it](mailto:annamaria.derosa@uniroma1.it),  
and in cc to [laura.dryjanska@uniroma1.it](mailto:laura.dryjanska@uniroma1.it)

Filled by: ..... on (date): .../.../...

### BASIC INSTRUCTIONS - STEP 1

1. Please read the document “Basic Bibliography on Social Representations” and return the completed response form in a timely manner to [annamaria.derosa@uniroma1.it](mailto:annamaria.derosa@uniroma1.it). Please be honest in your responses and:
  - **highlight in red** references that you have not yet read;
  - **highlight in green** references that you have actually already read (not just that the titles are familiar to you);
  - **list further references** (books, articles or chapters in books that you have already read and that are not already included in the document “Basic bibliography on Social Representations”)
2. **Read the chapters and papers recommended in the document “Basic bibliography on Social Representations”**: These are all essential references and a prerequisite for the conduct of any research inspired by the Social Representations Theory.  
You can **download** most of the articles and book chapters from the European Ph.D. website **free of charge**

### CLASSICAL CONTRIBUTIONS:

- Farr, R.M., Moscovici, S. (Eds.) (1984). *Social Representations*. Cambridge, United Kingdom: Cambridge University Press. Italian translation (1989). *Rappresentazioni Sociali. Problemi e Prospettive*. Bologna, Italy: Il Mulino.
- Jodelet, D. (Ed.). (1989). *Les Représentations Sociales*. Paris, France: Presses Universitaires de France [PDF].
- Moscovici, S. (1961/1976). La psychanalyse son image et son public. Etude sur la représentation sociale de la psychanalyse. Paris, France: Presses Universitaires de France. [PDF] Portuguese translation of the First Part by A. Cabral (1978), A representação social da psicanálise, Zahar, Rio de Janeiro; Portuguese Edition of the integral book by P. Guareschi (2011), A psicoanálise: sua imagem e seu público, Vozes, Rio de Janeiro; English edition by G. Duveen (2008), Psychoanalysis. Its Image and Its Public, Polity Press, Cambridge; Italian Edition by de Rosa, A.S. (2011). La psicoanalisi, la sua immagine, il suo pubblico, Edizioni Unicopli: Milano, p. 450.
- Moscovici, S. (1989). Des représentations collectives aux représentations sociales: éléments pour une histoire. In D. Jodelet (Ed.) *Les représentations sociales* (pp.62-86). Paris, France: Presses Universitaires de France. [PDF]
- Moscovici, S., Duveen, G., (Eds.). (2000). *Social Representations. Explorations in social psychology*. Cambridge, United Kingdom: Polity Press.
- Moscovici S. (2001). “Why a Theory of Social Representations?”. In Deaux K., Philogène G. (Eds), *Representations of the Social*, Blackwell, Oxford, pp. 8-35.

### INTRODUCTIVE BOOKS, CHAPTERS and ARTICLES:

- Abric, J.-C. (1989). L'étude expérimentale des représentations sociales. In D. Jodelet (Ed.), *Les représentations sociales* (pp.187-203). Paris, France: Presses Universitaires de France [PDF].
- Abric, J.-C. (2000). The structural approach of social representations. In K. Deaux, G. Philogène (Ed.), *Social Representations: Introductions and Explorations* (pp.42-47). Oxford, United Kingdom: Blackwell Publishing.

- Abric J.C., Tafani E. (2009), “Gli sviluppi strutturali della teoria”, in Palmonari A., Emiliani F. (a cura di), *Paradigmi delle rappresentazioni sociali*, Il Mulino, Bologna, pp. 147-176.
- Almeida A., Trindade Z., Santos F. (eds.) (2011). *Teoria das Representações sociais – 50 anos. Memórias, desafios contemporâneos e perspectivas*. Technopolitik e Centro Moscovicci, MEMORES/UERJ, REPSO/UFES, LABINT/UFPE, Brasilia.
- Bauer M., Gaskell G. (2008), “Social Representation Theory: A Progressive Research Programme for Social Psychology”, *Journal for the Theory of Social Behaviour*, 38, 4, pp. 335-353.
- Bonardi, C., Roussiau, N., (Eds.). (1999). *Les Représentations sociales*. Paris, France: Dunod.
- Clemence, A., Doise, W., Lorenzi-Cioldi, F. (1994). Prises de position et principes organisateurs des représentations sociales. In C. Guimelli (Ed.). *Structures et transformations des représentations sociales* (pp.119-152). Neuchâtel, Switzerland: Delachaux et Niestlé.
- Buschini, F. & Kalampalikis, N. (Eds) (2001). *Penser la vie, le social, la nature. Mélanges en l'honneur de Serge Moscovici*. Paris, Editions de la Maison des sciences de l’homme.
- de Rosa, A.S. (1993). Social Representations and Attitudes: problems of coherences between the theoretical definition and procedure of research. *Papers on Social Representations*, 3 (2), 178-192. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1993\\_social\\_representations\\_and\\_attitude.pdf](http://www.euophd.eu/html/onda02/07/PDF/10th_lab_scientificmaterial/derosa/1993_social_representations_and_attitude.pdf)
- de Rosa, A.S. (2006). “¿Por qué es importante?” Notas inspiradas en una Mirada reflexiva a la teoría de las representaciones sociales. In S. Valencia Abundiz (Ed.), *Representaciones sociales. Alteridad, epistemología y movimientos sociales*, (pp. 79-173). Guadalajara, Mexico: Universidad de Guadalajara. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2006\\_porque\\_importante.pdf](http://www.euophd.eu/html/onda02/07/PDF/10th_lab_scientificmaterial/derosa/2006_porque_importante.pdf)
- de Rosa, A.S., (2011) 50 anos depois: a ‘Psychanalyse, son image et son public’ na era do Facebook. In A. Almeida, Z. Trindade, F. Santos (Eds.) *Teoria das Representações sociais - 50 anos*. Technopolitik e Centro Moscovicci, MEMORES/UERJ, REPSO/UFES, LABINT/UFPE, Brasilia: pp. 491-561.
- de Rosa, A.S. (2012). La psicoanalisi, la sua immagine, il suo pubblico: 1961-2011. Compire 50 anni nell'era dei social networks. In I. Galli (Ed.) *Cinquant'anni di Rappresentazioni sociali. Bilanci e prospettive di una Teoria in continuo divenire* (pp. 59-101) Milano: Edizioni Unicopli.
- de Rosa, A.S. (2013). Taking stock: a theory with more than half a century of history. Introduction to: A.S. de Rosa (Ed.), *Social Representations in the "social arena": the theory in contexts faced with "social demand"* (pp. 1-63.) Routledge, New York – London. ISBN 978-0-415-59119-5. [\[PDF\]](#)
- de Rosa, A.S. Ed. (2013), *Social Representations in the "social arena": the theory in contexts faced with "social demand"* Routledge, New York – London.
- Doise, W., Palmonari, A. (1986). *L'étude des représentations sociales*. Paris, France: Delachaux and Niestlé.
- Doise, W. (2004). Vicissitudes of societal psychology. In J. T. Jost, M. R. Banaji, & D. Prentice (Eds.). *Perspectivism in Social Psychology: The Yin and Yang of Scientific Progress* (pp. 175-186). Washington, DC: APA.
- Doise W. (2005), “Les représentations sociales”, in Dubois N. (sous la direction de), *Psychologie sociale de la cognition*, Dunod, Paris, pp. 153-207.
- Duveen, G., Lloyd, B. (Eds.). (1990). *Social Representation and the Development of Knowledge*. Cambridge, United Kingdom: Cambridge University Press [\[PDF\]](#).
- Flament, C., Abric, J.-C., Doise, W. (1998). L’approche expérimentale dans l’étude des représentations sociales. In J.L. Beauvois, R.V. Joule, J.M. Monteil (Ed.), *20 ans de psychologie sociale expérimentale francophone* (pp.97-104). Grenoble, France: Presses Universitaires de Grenoble.
- Flament, C., Rouquette, M.L. (2003). *Anatomie des idées ordinaires*. Paris, France: Armand Colin.
- Howarth C. (2006), “A Social Representation is Not a Quiet thing. Exploring the Critical Potential of Social Representations Theory”, *British Journal of Social Psychology*, 45, pp. 65-

86. [\[PDF\]](#)

- Howarth C. (2006), "How Social Representations of Attitudes Have Informed Attitude Theories: The Consensual and the Reified", *Theory and Psychology*, 16, 5, pp. 691-714. [\[PDF\]](#)
- Galli. I. (Ed.) (2012) Cinquant'anni di Rappresentazioni sociali. Bilanci e prospettive di una Teoria in continuo divenire, Milano: Edizioni Unicopli.
- Guimelli, C. (1994) *Structure et transformations des représentations sociales*. Neuchatel: Delacaux et Niestlé. [\[PDF\]](#)
- Guimelli, C. (2001) La théorie des représentations sociales: applications. In J.M. Monteil J.L. Beauvois (Eds.) *La Psychologie Sociale. Tome 5: Des compétences pour l'application* (pp. 1311-144), Grenoble: P.U.G.
- Jesuino J. (2009), "L'evolversi della teoria", in Palmonari A., Emiliani F. (a cura di), *Paradigmi delle Rappresentazioni Sociali*, Il Mulino, Bologna, pp. 113-146.
- Jodelet, D. (1984). Représentation Sociale: phénomènes, concept et théorie. In S. Moscovici (Ed.), *Psychologie Sociale* (pp.357-378). Paris, France: Presses Universitaires de France (Italian version: (1989). *Psicologia Sociale*. Roma, Italy: Borla). [\[PDF\]](#)
- Jodelet, D. (2002). Les représentations sociales dans le champ de la culture. *Information sur les Sciences Sociales*, 41.1, p.111-133. [\[PDF\]](#)
- Jodelet D. (2009), "Rappresentazioni e scienze sociali: incontri e rapporti reciproci", in Palmonari A., Emiliani F. (a cura di), *Paradigmi delle Rappresentazioni Sociali*, Il Mulino, Bologna, pp. 253-280.
- Jovchelovitch, S. (2002). Re-thinking the diversity of knowledge: cognitive polyphasia, belief and representation. *Psychologie et société*, 5, 1, 121-138.
- Jovchelovitch, S. (2008). The Rehabilitation of Common Sense: Social Representations, Science and Cognitive Polyphasia. *Journal for the Theory of Social Behaviour*, 38, 4, 431-448. [\[PDF\]](#)
- Jovchelovitch, S. (2006). *Knowledge in Context: Representation, community and culture*. London, United Kingdom: Routledge.
- Kalampalikis, N., Haas, V. (2008). More than a Theory: A New Map of Social Thought. *Journal for the Theory of Social Behaviour*, 38, 4, 449-459. [\[PDF\]](#)
- Moscovici, S. (1984). Introduction. Le domaine de la Psychologie Sociale. In S. Moscovici (Ed.), *Psychologie Sociale* (pp.5-22). Paris, France: Presses Universitaires de France (Italian version: (1989) *Psicologia Sociale*. Roma, Italy: Borla).
- Moscovici, S. (1990). Social Psychology and Developmental Psychology: extending the conversation. In G., Duveen, B., Lloyd, (Eds.), *Social Representations and the development of knowledge*. Cambridge, United Kingdom: Cambridge University Press. [\[PDF\]](#)
- Palmonari A., Emiliani F. Eds. (2009), *Paradigmi delle rappresentazioni sociali*, Il Mulino, Bologna
- Psaltis, C., Zapiti, A. (2013). *Interaction, Communication and Development. Psychological Development as a Social Process*. London/New York: Routledge.
- Rateau P., Moliner, P., Guimelli, C. et Abric, J.C. (2011). Social representation theory. (pp. 477-497) In P.A.M. Van Lange, A. Kruglanski & J. Higgins (Eds.). *Handbook of the theories of social psychology*. Thousand Oaks, CA: Sage. [\[PDF\]](#)
- Rouquette, M.-L., Garnier, C. (Eds.). (1999). *La genèse des représentations sociales*. Montréal, Québec, Canada: Éditions Nouvelles.
- Rouquette, M.-L., Rateau, P. (1998). *Introduction à l'étude des représentations sociales*. Grenoble, France: Presses Universitaires de Grenoble.
- Roussiau, N., Bonardi, C. (Eds.). (2001). *Les représentations sociales. Etat des lieux et perspectives*. Belgique: Mardaga.
- Seca, J-M. (2001). *Les Représentations Sociales*. Paris, France: Armand Colin/VUEF. (Romanian translation 2008, Reprezentările sociale, Iasi Institutul European).
- Wagner, W., Hayes, N. (2005) *Everyday discourse and common sense. The theory of Social Representations*, Houndmills, Palgrave Macmillan.
- Wagner, W. (2012). Social representation theory. In D. J. Christie (Ed.), *Encyclopedia of Peace Psychology*. Malden, MA: Wiley-Blackwell.
- Wagner, W., Duveen, G., Farr, R., Jovchelovitch, S., Lorenzi-Cioldi, F., Markova, I & Rose,

D. (1999). Theory and Method of Social Representations. *Asian Journal of Social Psychology*, 2, 95-125. [\[PDF\]](#)

## DIFFERENT PARADIGMATIC APPROACHES TO SOCIAL REPRESENTATIONS

### **Structural Approach**

- Abric, J.C. (1993). 'Central system, peripheral system: their functions and roles in the dynamics of Social Representations', *Papers on Social Representations*, 2, 2: 75–8.
- Abric, J.C. (2001). A structural approach to social representations. In Deaux, Kay and Philogène, Gina (Eds). *Representations of the social: Bridging theoretical traditions* (pp. 42-47). Malden: Blackwell Publishing
- Abric J.C., Tafani E. (2009), "Gli sviluppi strutturali della teoria", in Palmonari A., Emiliani F. (a cura di), *Paradigmi delle rappresentazioni sociali*, Il Mulino, Bologna, pp. 147-176.
- Guimelli, C. (1993) 'Locating the central core of social representations: towards a method', *European Journal of Social Psychology*, 23, 5: 555–9.
- Guimelli, C. (1994) *Structure et transformations des représentations sociales*. Neuchatel: Delacaux et Niestlé. [\[PDF\]](#)
- Guimelli, C. (2001) La théorie des représentations sociales: applications. In J.M. Monteil J.L. Beauvois (Eds.) *La Psychologie Sociale. Tome 5: Des compétences pour l'application* (pp. 1311-144), Grenoble: P.U.G.
- Wachelke, Joao. (2012). Social Representations: A Review of Theory and Research from the Structural Approach. *Universitas Psychologica*, Julio-Septiembre, 729-741

### **Socio-dynamic Approach**

- Doise, W. Clémence, A. Lorenzi-Cioldi, L. (1992). *Représentations Sociales et Analyses de Données*, Grenoble: P.G.G.
- Doise, W., Clemence, A., & Lorenzi-Cioldi, F. (1993). *The quantitative analysis of social representations*. London: Harvester Wheatsheaf.
- Doise, W. (1993) 'Debating social representations', in G.M. Breakwell and D.V. Canter (eds) *Empirical Approaches to Social Representations* (pp. 157–70), Oxford: Oxford University Press
- Staerklé, C. and Clémence, A. (2004) 'Why people are committed to human rights and still tolerate their violation: A contextual analysis of the principle–application gap', *Social Justice Research*, 17: 389–406.
- Spini, D. (2005) 'Universal rights and duties as normative social representations', in N.J. Finkel and F.M. Moghaddam (eds) *The Psychology of Rights and Duties* (pp. 21–48), Washington, D.C.: American Psychological Association.

### **Dialogical, conversational and narrative approaches**

- Contarello, A., Volpato, C. (2002). Social representations and literary texts. In J. Laszlo & W. Stainton (Eds), *Narrative approaches in social psychology* (pp. 74-87), Budapest: New Mandate.
- Gillespie, A. (2008) The intersubjective dynamics of trust, in I. Markova (eds), *Trust and Distrust: Sociocultural Perspectives*, (pag. 273–289), Charlotte NC: Information Age Publishing.
- Laszlo, J., Stainton, W. (2002). *Narrative Approaches in Social Psychology*. Budapest: New Mandate.
- Leone, G. (2013). L'incontro tra le persone. In G. Leone, B. Mazzara, M. Sarrica (2013) *La psicologia sociale. Processi mentali, comunicazione e cultura* (pp.pp. 90-117), Bari: Laterza.
- Linell, P., Markova, I. (2013) *Dialogical Approaches to Trust in Communication*, Charlotte NC: Information Age Pub Inc.
- Markova, I. (2000). Amedee or how to get rid of it: Social representations from a dialogical perspective. *Culture & Psychology*, 6, 419-460.
- Markova, I. (2003). *Dialogicality and Social Representations: the Dynamics of Mind*. Cambridge: Cambridge University Press.



- Markova, I., Gillespie, A. (eds) (2011). *Trust and Conflict: Representation, Culture and Dialogue*. London/New York: Routledge.

#### ***Anthropological and ethnographic approaches***

- Duveen, G. (2007) 'Culture and social representations', in J. Valsiner and A. Rosa (eds) *The Cambridge Handbook of Sociocultural Psychology* (pp. 543–59). Cambridge: Cambridge University Press.
- Lloyd, B. and Duveen, G. (1992). *Gender Identities and Education. The impact of starting school*. Hemel Hempstead: Harvester Wheatsheaf.

#### ***Modelling approach***

- de Rosa, A.S. (2013). Taking stock: a theory with more than half a century of history. Introduction to: A.S. de Rosa (Ed.), *Social Representations in the "social arena": the theory in contexts faced with "social demand"* (pp. 1-63.) Routledge, New York – London. ISBN 978-0-415-59119-5. [PDF]
- de Rosa, A.S. (2014) The role of the Iconic-Imaginary dimensions in the Modelling Approach to Social Representations. in A. Arruda, M.A. Banchs, M. De Alba, R. Permandeli Eds. Special Issue on Social Imaginaries, *Papers on Social Representations*. 23, 17.1-17.27. ISSN 1819-3978 Online. Available <http://www.psych.lse.ac.uk/psr/>
- de Rosa, A.S., Bocci, E. (2013). Resisting cognitive polyphasia in the social representations of madness. In A.S. de Rosa (Ed.), *Social Representations in the "social arena"*. (pp. 245-310), Routledge, New York – London. ISBN 978-0-415-59119-5
- de Rosa, A.S., Holman, A. (2011). Social Representations of Female-Male Beauty and Aesthetic Surgery: a cross-cultural analysis. *Temas em Psicologia, Special Issue on Social Representations Theory*, 19, 1: 75-98. ISSN: 2175-3652

#### **META-THEORETICAL CONTRIBUTIONS ON SOCIAL REPRESENTATIONS:**

- de Rosa, A.S. (1994). From theory to meta-theory in S.R.: the lines of argument of a theoretical-methodological debate. *Social Science Information*, 33 (2), 273-304. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1994\\_theory\\_to\\_metatheory%20.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1994_theory_to_metatheory%20.pdf))
- de Rosa, A.S. (2002). Le besoin d'une "théorie de la méthode". In C. Garnier (Ed.) *Les formes de la pensée sociale* (pp.151-187). Paris, France: Presses Universitaires de France Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/7th%20Lab%20Meeting%20Scientific%20Material/4.%20de%20Rosa%20\(2002\)%20Le%20besoin%20d'une%20theorie%20de%20la%20methode\\_Les%20formes%20de%20la%20Pense%20Social.pdf](http://www.euophd.eu/html/_onda02/07/PDF/7th%20Lab%20Meeting%20Scientific%20Material/4.%20de%20Rosa%20(2002)%20Le%20besoin%20d'une%20theorie%20de%20la%20methode_Les%20formes%20de%20la%20Pense%20Social.pdf))
- de Rosa, A.S., d'Ambrosio, M.L. (2003). An empirical example of the comparison between multiple correspondence analysis and space analysis: the diffusion of the social representations theory through the institutional context of scientific communication. In S. Levy, D. Elizur (Eds.). *Facet theory. Towards cumulative social science* (pp.73-86). Ljubljana, Slovenia: University of Ljubljana. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/7th%20Lab%20Meeting%20Scientific%20Material/6.%20de%20Rosa,%20d'ambrosio%20\(2003\)%20An%20empirical.pdf](http://www.euophd.eu/html/_onda02/07/PDF/7th%20Lab%20Meeting%20Scientific%20Material/6.%20de%20Rosa,%20d'ambrosio%20(2003)%20An%20empirical.pdf))
- de Rosa, A.S. (Ed.). (2008) Special Issue "Looking at the History of Social Psychology and Social Representations: Snapshot views from two sides of the Atlantic ", *Rassegna di Psicologia*, Roma, Italy: Carocci. Retrieved 27/11/2008, from: (<http://www.euophd.eu/html/doc/rassegnapsicologia2008.pdf>)
- de Rosa, A.S. (2011) 1961-1976: a meta-theoretical analysis of the two editions of the "Psychanalyse, son image et son public", in Howarth C., Kalampalikis, N. Castro, P. (2011, forthcoming) Eds. A half century of social representations: discussion on some recommended papers, *Special Issue, Papers on Social Representations.*, vol. 20, Issue 2, Online. Available HTTP: < <http://www.psych.lse.ac.uk/psr/> > (accessed 25 March 2012). ISSN 1819-3978

- de Rosa, A.S. (2013). Research fields in Social Representations: snapshot views from a meta-theoretical analysis. In A.S. de Rosa (Ed.), *Social Representations in the "social arena": the theory in contexts faced with "social demand"* (pp. 89-124), Routledge, New York – London. ISBN 978-0-415-59119-5. [PDF]
- de Rosa, A.S. (2014) The “Impact of the Impact”: Geo-Mapping The Social Representations Theory Facing The Global Dissemination Challenge in the Bibliometric Culture Era. Symposium Social Representations Theory: Facing the Challenges, organised by A.S. de Rosa by invitation, *12th International Conference on Social Representations and IV Luso-Brazilian Colloquium on Health, Education and Social Representations*, São Paulo, Brazil, 20<sup>th</sup>-23<sup>th</sup> July/2014.
- Jodelet, D. (2005). Vinte anos da teoria das representações sociais no Brasil. In D.C. Oliveira, P.H.F. Campos (eds.), *Representações sociais uma teoria sem fronteiras*. Rio de Janeiro: Museu da República.
- Jodelet, D. (2008), Social Representations: The Beautiful Invention. *Journal for the Theory of Social Behaviour*, 38: 411–430.
- Moscovici, S., Markova, I. (2006). *The making of modern social psychology: The hidden story of how an international social science was created*. Cambridge, United Kingdom: Polity Press

## **SOCIAL REPRESENTATIONS AND OTHER THEORIES/ PARADIGMS/ CONSTRUCTS:**

### ***Social Representations and Social Cognition***

- Augoustinos, M., Walker, I. (1995). *Social Cognition. An integrated introduction*. London, United Kingdom: Sage.
- Deaux, K., Philogene, G. (Eds.). (2001). *Representations of the Social*. Oxford, United Kingdom: Blackwell Publishing.
- de Rosa A.S. (1990). Considérations pour une comparaison critique entre les R.S. et la Social Cognition. Sur la signification d'une approche psychogénétique à l'étude des représentations sociales. *Cahiers Internationaux de Psychologie Sociale*, 5, 69-109. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1990\\_comparaison\\_critique\\_pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1990_comparaison_critique_pdf)
- de Rosa, A.S. (1995). Comparatie critica intre reprezentarile sociale si cognitia sociala. In A. Neculau (Ed.), *Psihologia campului social: Reprezentarile sociale* (pp.257-310). Bucuresti, Romania: Societatea Stiinta & Tehnica. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1995\\_comparatie\\_critica\\_reprezentarile.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1995_comparatie_critica_reprezentarile.pdf)
- de Rosa, A.S. (1992). Thematic perspectives and epistemic principles in developmental Social Cognition and Social Representations. The meaning of a developmental approach to the investigation of S.R. In M. von Cranach, W. Doise & G. Mugny (Eds.), *Social Representations and the social bases of knowledge* (pp. 120-143). Lewiston, New York, United States: Hogrefe & Huber Publishers. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1992\\_thematic\\_perspectives.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1992_thematic_perspectives.pdf)
- Flick, U. (1998). *The psychology of the social*. Cambridge, United Kingdom: Cambridge University Press.

### ***Social Representations and Social Memory***

- de Rosa, A.S. (1997). Soziales Gedachtnis und die symbolischen Dimensionen der sozialen Repräsentationen von Wahnissnn und Geisteskrankheit. In M. C. Angermeyer, M. Zaumseil (Eds.), *Verruckte Entwürfe: Kulturelle und individuelle Verarbeitung psychischen krankseins* (pp.299-336). Bonn, Germania: Edition Das Narrenschiff im Psychiatrie-Verlag. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1997\\_soziales\\_gedachtnis\\_und\\_die.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1997_soziales_gedachtnis_und_die.pdf)

- de Rosa, A.S. (2005). O impacto das imagens e a partilha social de emoções na construção da memória social: uma chocante memória flash de massa do 11 de setembro até a guerra do Iraque. In Celso Pereira de Sá (Ed.), *Memória, Imaginário e Representações Sociais* (pp. 121-164). Rio de Janeiro, Brazil: Editora Museu Da Republica. [ISBN: 85-85732-12-1]. [PDF]
- de Rosa, A.S. (2007). From September 11 to the Iraq War. Shocking Images and the Polarization of Individual and Socially Negotiated Emotions in the Construction of Mass Flashbulb Memory. In S. K. Gertz, J. Valsiner, J-P. Breaux, (Ed.). (2007). *Semiotic Rotations. Modes of Meanings in Cultural Worlds*. Charlotte, United States: Age Publishing Inc. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/derosa/semiotic\\_rotations.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/derosa/semiotic_rotations.pdf))
- de Rosa, A.S., Mormino, C. (2002) Au confluent de la mémoire sociale: étude sur l'identité nationale et européenne. In S. Laurens & N. Roussiau (Eds.), *La mémoire sociale. Identités et Représentations Sociales* (pp. 119-137). Rennes: Les Presses Universitaires de Rennes. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2002\\_confluent\\_memoire\\_sociale.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2002_confluent_memoire_sociale.pdf))
- Jodelet, D. (1993). Mémoires Evolutives. In *Mémoire et Intégration* (Ouvrage Collectif). Paris: Edition Syros. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/jodelet/jodelet\\_memoire\\_evolutionnaire.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/jodelet/jodelet_memoire_evolutionnaire.pdf))
- Jodelet, D. (1988). *Mass Memory or the Moral and Affective Side of History*. Lecture presented at the Symposium "The role of leaders in mass psychology", 24th International Congress of Psychology, Sydney. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/jodelet/jodelet\\_masspsychology.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/jodelet/jodelet_masspsychology.pdf))
- Mazzara, B.M., Leone, G. (2001). Collective memory and intergroup relations. *Revista de Psicologia Social*, vol. 16, p349-367. - Paez, D., Marques, J., Valencia, J., Vincze, O. (2006). Dealing with Collective Shame and Guilt. *Psicologia Politica*, No. 32, pp. 59-78 Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/leone/leone\\_mazzara.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/leone/leone_mazzara.pdf))
- Paez, D., Marques, J., Valencia, J., Vincze, O. (2006). Dealing with Collective Shame and Guilt. *Psicologia Politica*, No. 32, pp. 59-78 Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/valencia/collective\\_shame.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/valencia/collective_shame.pdf))
- Paez, D., Valencia, J., Liu, J.H., Techno, E., Salute, P., Globins, A., Cabencinhas, R. (2006). *Remembering World War II and Willingness to Fight: Socio-Cultural Factors in the Social Representations of Historical Warfare across 22 Societies*. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/valencia/worldwarII.PDF](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/valencia/worldwarII.PDF))
- Laurens S., Roussiau N. (eds.) *La mémoire sociale. Identités et Représentations Sociales*, Les Presses Universitaires de Rennes (PUR), Rennes.
- Valencia, J., Elejabarrieta, F., Páez, D., Villarreal, M., Wagner, W. (2004). Génération, polémique publique, climat social et mémoire collective des événements politiques. *Connexions No. 80, Mémoire collective et représentations sociales*. Paris: Erès Editions. ISBN: 2-7492-0237. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/valencia/memoire\\_collective\\_2004.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/valencia/memoire_collective_2004.pdf))

### **Social Representations and Identity**

- Breakwell, G. (1993) Social Representations and Social Identity process theory, *Papers on Social Representations*, vol. 2 (3), 1-217
- Breakwell, G. (2010) Resisting Representations and Identity Processes, *Papers on Social Representations*, vol. 19, 6.1.-6.11
- Breakwell, G. (2011) Empirical Approaches to Social Representations and Identity Processes:

20 Years On, *Papers on Social Representations*, Vol. 20, 17.1-17.4

- Contarello, A. Nencini, A. Sarrica, M. (2007) Sè, identità, cultura, In. B. Mazzara (Ed.) *Prospettive di psicologia culturale* (pp. 131-152) Roma: Carocci.
- de Rosa, A.S. (1996). Reality changes faster than research. National and supranational identity in Social Representations of European Community in the context of changes in International relations. In G. Breakwell & E. Lyons (Eds.), *Changing European Identities. Advances in Social Psychology* (pp. 381-402). Oxford: Butterworth Heinemann. Retrieved 27/11/2008, from:  
([http://www.euophd.eu/html/\\_onda02/07/PDF/11th\\_lab\\_scientificmaterial/Butsch/de%20Rosa1996.pdf](http://www.euophd.eu/html/_onda02/07/PDF/11th_lab_scientificmaterial/Butsch/de%20Rosa1996.pdf))
- de Rosa, A.S., Mormino, C. (2000). Memoria social, identidad nacional y representaciones sociales: son constructos convergentes? Un estudio sobre la Union Europea y sus Estados miembros con una Mirada hacia el pasado. In A. Rosa Rivero, G. Bellelli & D. Bakhurst (Eds.), *Memoria colectiva e identidad nacional* (pp.451-475). Madrid, Spain: Editorial Biblioteca Nueva.
- de Rosa, A.S., Mormino, C. (2000). Memoria sociale, identità nazionale e rappresentazioni sociali: costrutti convergenti Guardando all'Unione Europea e I suoi stati membri con uno sguardo verso il passato. In G. Bellelli, D. Bakhurst, A. Rosa, (Eds.), *Tracce. Studi sulla memoria collettiva* (pp.329-356). Napoli, Italy: Liguori Editore. Retrieved 27/11/2008, from:  
([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/derosa/derosa\\_mormino\\_2000.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/derosa/derosa_mormino_2000.pdf))
- de Rosa, A.S., Bordini, I., d'Ambrosio, M. Urgeghe, M. (2007). Mosaic of Images of Europe and its *Imaginary "Center of Gravity"*: results from the cross-national research program EuroSKYcompass. *Psihologia Sociala. Buletinul Laboratorului Psihologia câmpului social*, n. 18.Romania: Editura Polirom, Iasi. Retrieved 27/11/2008, from:  
([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2007\\_mosaic\\_image\\_europe.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2007_mosaic_image_europe.pdf))
- de Rosa, A.S., (2010). Um, nenhum, cem mil... jogos com nomes de batismo: Um estudo sobre os nicknames em duas salas de bate-papo. In C.M. Nascimento Schulze, & J. Correia Jesuino (Eds.), *Representações Sociais Ciencia e Tecnologia* (pp.125-150), Instituto Piaget: Lisboa. ISBN 978-989-659-023-9
- Doise, W. (1999) Social representations in Personal Identities. In S. Worchel, J.F. Morales, D. Paez, J.C. Descamps (eds.) *Social Identity. International Perspective* (pp. 13-23), London: Sage.
- Duveen, G. (2001). Representations, Identities, Resistance. In K. Deaux, G. Philogène (Eds.), *Representations of the Social*. (pp. 257-270). Oxford, United Kingdom: Blackwell Publishing.
- Howarth C. (2007). "Racialisation, Re-presentation and Resistance. Within Applied Representation: Identity as Content, Process and power", in Moloney G., Walker I. (eds.), *Social Representations and Social Identity*, Palgrave Macmillan, London.
- Lorenzi-Cioldi, F. (2009) *Dominant et dominés. Les identités des collection et des agrégats*, Grenoble: PUG.
- Marková, I. (2007). Social identities and social representations: How are they related? In G. Moloney and I. Walker (eds.). *Social Representations and Identity*. (pp. 215-236). New York: Palgrave:Macmillan.
- Moloney G., Walker I. (eds.), (2007). *Social Representations and Social Identity*. Palgrave Macmillan, London.
- Oyserman, D., Markus, H.R. (1998). Self as Social Representation. In U. Flick (ed.) *The Psychology of the Social* (pp. 107-125), Cambridge: Cambridge University Press.
- Zavalloni, M. (2007). Analyse psycho-contextuelle et Investigateur Multistade de l'Identité Sociale. In Zavalloni, M., *Egoécologie et Identité: une approche naturaliste*, PUF, Paris, p. 35-74 (ISBN: 978-2-13-055857-6) Retrieved 27/11/2008, from:  
([http://www.euophd.eu/html/\\_onda02/07/PDF/11th\\_lab\\_scientificmaterial/zavalloni/chap3\\_zavalloni.pdf](http://www.euophd.eu/html/_onda02/07/PDF/11th_lab_scientificmaterial/zavalloni/chap3_zavalloni.pdf))
- Zavalloni, M. (2007). L'Investigateur Multistade de l'Identité Sociale (IMIS version 2). In Zavalloni, M., *Ego-écologie et Identité: une approche naturaliste*, PUF, Paris, p. 197-208 (ISBN: 978-2-13-055857-6). Retrieved 27/11/2008, from:



[http://www.euophd.eu/html\\_onda02/07/PDF/11th\\_lab\\_scientificmaterial/zavalloni/annexe\\_zavalloni.pdf](http://www.euophd.eu/html_onda02/07/PDF/11th_lab_scientificmaterial/zavalloni/annexe_zavalloni.pdf)

- Vala, J. (1997). Representações sociais e percepções intergrupais. *Análise Social*, vol. XXXII (140), (1.º), 7-29.

### **Social Representations and Image**

- Arruda A., De Alba M. (2007), Espacios imaginarios y representaciones sociales, Anthropos, México.
- de Rosa, A.S. (1987). The social representations of mental illness in children and adults. In W. Doise & S. Moscovici (Eds.), *Current issues in European Social Psychology* (vol. 2, pp. 47-138). Cambridge: Cambridge University Press.
- de Rosa, A.S., Farr, R. (2001). Icon and symbol: Two sides of the coin in the Investigation of Social Representations. In F. Buschini, N. Kalampalikis (Eds.), *Penser la vie, le social, la nature. Mélanges en hommage à Serge Moscovici* (pp.237-256). Paris, France: Les Editions de la Maison des Sciences de l'Homme. Retrieved 27/11/2008, from: [http://www.euophd.eu/html\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_icon\\_symbol.pdf](http://www.euophd.eu/html_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_icon_symbol.pdf)
- de Rosa, A.S. (2005). O impacto das imagens e a partilha social de emoções na construção da memória social: uma chocante memória flash de massa do 11 de setembro até a guerra do Iraque. In Celso Pereira de Sá (Ed.), *Memória, Imaginário e Representações Sociais* (pp. 121-164). Rio de Janeiro, Brazil: Editora Museu Da Republica. [ISBN: 85-85732-12-1]. [\[PDF\]](#)
- de Rosa, A.S. (2007). From September 11 to the Iraq War. Shocking Images and the Polarization of Individual and Socially Negotiated Emotions in the Construction of Mass Flashbulb Memory. In S. K. Gertz, J. Valsiner, J-P. Breaux, (Ed.). (2007). *Semiotic Rotations. Modes of Meanings in Cultural Worlds*. Charlotte, United States: Age Publishing Inc. Retrieved 27/11/2008, from: [http://www.euophd.eu/html\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/derosa/semiotic\\_rotations.pdf](http://www.euophd.eu/html_onda02/07/PDF/12th_lab_scientificmaterial/derosa/semiotic_rotations.pdf)
- de Rosa, A.S. (2001). The king is naked. Critical Advertisement and Fashion: the Benetton Phenomenon. In K. Deaux, G. Philogene (Eds.). *Representations of the Social*. Oxford, United Kingdom: Blackwell Publishing, (pp.48-82). Retrieved 27/11/2008, from: [http://www.euophd.eu/html\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_king\\_is\\_naked.pdf](http://www.euophd.eu/html_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_king_is_naked.pdf)
- de Rosa, A.S., Aiello, S. D'Ambrosio, M.L. (2014) Atual, Futuro Ideal e Família: Zeitgeist e representações sociais. *Revista Educação e Cultura Contemporânea*, Vol. 11, n.24, pp.33-50,. ISSN: 1807-2194
- de Rosa, A.S. d'Ambrosio, M.L. Aiello, S. (2014) Mapping Current, Future and Ideal Family Structure and Relations in Emerging Adults. in A. Arruda, M.A. Banchs, M. De Alba, R. Permandeli Eds. *Special Issue on Social Imaginaries, Papers on Social Representations*. 23, 17.1-17.30. ISSN 1819-3978 Online. Available <http://www.psych.lse.ac.uk/psr/>
- de Rosa, A.S., Holman, A. (2011). Social Representations of Female-Male Beauty and Aesthetic Surgery: a cross-cultural analysis. *Temas em Psicologia, Special Issue on Social Representations Theory*, 19, 1: 75-98. ISSN: 2175-3652
- de Rosa, A.S. Holman, A. (2014) Be Beautiful! Social Representations of Beauty and Aesthetic Surgery In Young People From Three European Countries, Brazil and China. *Anais da 12a Conferência Internacional sobre Representações Sociais e IV Colóquio Luso-Brasileiro sobre Saúde, Educação e Representações Sociais*. São Paulo, Brazil, 20th-23th July 2014 – pp. 2437-2443. ISBN: 978-85-60876-01-3
- de Rosa, A.S. Holman, A. (2014) When East meets West: social representations of masculine and feminine beauty and aesthetic surgery in young people from China. *Anais da 12a Conferência Internacional sobre Representações Sociais e IV Colóquio Luso-Brasileiro sobre Saúde, Educação e Representações Sociais*, São Paulo, Brazil, 20th-23th July 2014: pp. 2444-2450. ISBN: 978-85-60876-01-3
- Vizeu Camargo, B. Vilas Bôas, L.M.S. de Rosa, Holman, A. (2014) Representações Sociais Sobre Beleza E Cirurgia Estética De Universitários No Brasil. *Anais da 12a Conferência Internacional sobre Representações Sociais e IV Colóquio Luso-Brasileiro sobre Saúde,*

Educação e Representações Sociais. São Paulo, Brazil, 20th-23th July 2014: pp. 2429-2436. ISBN: 978-85-60876-01-3

- de Rosa, A.S., Holman, A. (in press) Vendre la beauté et ses représentations sociales: publicité et chirurgie esthétique, In A.S. de Rosa Ed. Les représentations sociales du corps, de la beauté et la chirurgie esthétique Numero Special , Les Cahiers Internationaux de Psychologie Sociale ISSN 0777-0707
- Moliner, P. (2006) *Images et représentations sociales*. Grenoble: Presses Universitaires de Grenoble.

### **Social Representations and Myth**

- de Rosa, A.S., (2009). Mito, ciência e representações sociais. In Paredes, E.C., Jodelet, D. (Eds), *Pensamento Mítico e Representações Sociais*, Coleção Educação e Psicologia vol.13, pp. 123-175. EdUFMT/FAPEMAT/edIUNI: Coxipó Cuiabá [PDF]
- de Rosa, A.S., (2010). Myth, Science et représentations sociales In Paredes, E.C., Jodelet, D. (Eds), *Pensée mystique et représentations sociales*, L'Harmattan, Paris: pp. 85-124.
- Kalampalikis, N. (2002). Représentations et mythes contemporains, *Psychologie & Société*, 5, 61-86. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/kalampalikis/mythes\\_contemporains.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/kalampalikis/mythes_contemporains.pdf))
- Kalampalikis, N. (2002). Des noms et des représentations, *Cahiers Internationaux de Psychologie Sociale*, 53, 20-31. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/kalampalikis/noms\\_representations.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/kalampalikis/noms_representations.pdf))

### **Social Representations and Emotions**

- Rimé, B. (2009). *Emotion Elicits the Social Sharing of Emotion: Theory and Empirical Review*, *Emotion Review*, 1, 1: 60-85, SAGE Publishing and The International Society for Research on Emotion, <http://emr.sagepub.com>. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/rime/emotion\\_review.pdf](http://www.euophd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/rime/emotion_review.pdf))
- de Rosa, A.S. (2004). The role of emotions in the dynamics of remembering/forgetting the collective traumatic event 9/11 2001 from September 11 to the Iraq war. *Revista de Psicologia Social*, 13, 19-43. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2004\\_role\\_of\\_emotions.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2004_role_of_emotions.pdf))

### **Social Representations and Discourse Analysis**

- de Rosa, A.S. (2006). "The "boomerang" effect of radicalism in Discursive Psychology: A critical overview of the controversy with the Social Representations Theory." *Journal for the Theory of Social Behaviour* 36(2): 161 - 201. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2006\\_boomerang\\_effect.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2006_boomerang_effect.pdf))

### **Social Representations, Science and Communication**

- Bauer, M. (2014) *Atoms, Bytes and Genes: Public Resistance and Techno-Scientific Responses*, London, Routledge Advances in Sociology
- de Rosa, A.S., (2009). Mito, ciência e representações sociais. In Paredes, E.C., Jodelet, D. (Eds), *Pensamento Mítico e Representações Sociais*, Coleção Educação e Psicologia vol.13, pp. 123-175. EdUFMT/FAPEMAT/edIUNI: Coxipó Cuiabá [PDF]
- de Rosa, A.S., (2010). Myth, Science et représentations sociales In Paredes, E.C., Jodelet, D. (Eds), *Pensée mystique et représentations sociales*, L'Harmattan, Paris: pp. 85-124.
- de Rosa, A.S., Fino, E. Bocci, E. (2014) Addressing Healthcare On-Line Demand and Supply relating to Mental Illness: knowledge sharing about psychiatry and psychoanalysis through Social Networks in Italy and France. In A. Kapoor, C. Kulshrestha (Eds) (Eds) *Dynamics of Competitive Advantage and Consumer Perception in Social Marketing*, (pp. 16-55), IGI Global: Hershey, Pennsylvania.

- Farr, R.M. (1993) “Common Sense, Science and Social Representations.” *Public Understanding of Science* 2: 189–204.
- Moscovici, S. (1996). Communications et représentations sociales paradoxales. In J.-C. Abric (Ed.). *Exclusion sociale, insertion et prevention* (pp.19-22) Paris, France: Érès [\[PDF\]](#)
- Moscovici, S. (2014). The new magical thinking. *Public Understanding of Science*, 23(7), 759-779.
- Rouquette, M.-L. (1984). Les communications de masse. In S. Moscovici (Ed.). *Psychologie Sociale*, (pp.495-512) Paris, France: Presses Universitaires de France (Italian version: (1989). *Psicologia Sociale*, Roma, Italy: Borla)
- Rouquette, M.-L. (1996). Social Representations and Mass Communication Research. *Journal for the Theory of Social Behaviour*, 26: 221–231

## **SOCIAL REPRESENTATION, THEMATIC DOMAINS and APPLIED FIELDS IN THE SOCIAL ARENA**

### ***Social Representations, Community and Health***

- Campbell, C., & Jovchelovitch, S. (2000). Health, community and development: Towards a social psychology of participation. *Journal of Community & Applied Social Psychology*, 10(4), 255-270.
- Howarth, C. S. (2001). Towards a social psychology of community: A Social Representations perspective. *Journal for the Theory of Social Behaviour*, 31(2), 223-238.
- Howarth, C., Cornish, F. and Gillespie, A. (2014) Making community: Diversity, movement and interdependence In *A Handbook of Social Representations*. Edited by G. Sammut, E. Andreouli, G. Gaskell and J. Valsiner. Cambridge: Cambridge University Press.
- Joffe, H. (2002). Social representations and health psychology. *Social Science Information*, 41(4), pp. 559-580.
- Jovchelovitch, S. (2008) Trust and Social Representations: Understanding Relations between Self and Other in the Brazilian Public Sphere. In I. Markova (eds) *Trust and Distrust: Sociocultural Perspectives*, (pag. 105-120), Charlotte NC: Information Age Publishing.

### ***Social Representations and Education***

- Addressi, A.R., Carugati, F. (2010) Social representations of the “musical child”: An empirical investigation on implicit music knowledge in higher teacher education, *Music Education Research*, 12/3, pp. 311–330.
- Alves-Mazzotti, A. J. (2008, janeiro/junho). Representações sociais: aspectos teóricos e aplicações à educação. *Revista Múltiplas Leituras*, 1(1),18-43.
- Alves-Mazzotti, Alda J. (2011). Being a school teacher in Brazil. In Mohamed Chaib, Bert Danermark, & Staffan Selander (Eds.), *Education, professionalization and social representations: On the transformation of social knowledge* (pp. 134-146). Oxford: Routledge.
- Barreto, Elba S. (2010). Trabalho docente e modelos de formação: Velhos e novos embates e representações. *Cadernos de Pesquisa*, 40(140), 427-443.
- Carugati, F. (1990). Everyday ideas, theoretical models and social representations: The case of intelligence and its development. In G. R. Semin, & K. J. Gergen (Eds.), *Everyday understanding* (pp. 185–209). London: Sage.
- Duarte, M., & Mazzotti, T.B. (2006). Representações sociais da música: aliadas ou limites do desenvolvimento das práticas pedagógicas em música?. *Educação & Sociedade*, 27(97), 1283-1295.
- Gomes, A. A. (2007). Identidades profissionais e representações sociais: A construção das representações sociais sobre «ser professor». In Luís Pardal, António Martins, Clarilza de Sousa, Angel Del Dujo, & Vera Placco (Eds.), *Educação e trabalho: Representações, competências e trajetórias* (pp. 105-124). Aveiro: Departamento de Ciências da Educação, Universidade de Aveiro.
- Mazzotti, T.B. (2004). Lógica natural ou algoritmo? *Revista Educação e Cultura Contemporânea*, 1(2).
- Miguel, I., Valentim, J. P., & Carugati, F. (2010). Intelligence and its development: Social representations and social identities. *Papers on Social Representations*, 19, 1–33.

- Molinari, L., & Emiliani, F. (1990). What is an image? The structure of mothers' images of the child and their influence on conversational styles. In G. Duveen & B. Lloyd (Eds.), *Social representations and the development of knowledge* (pp. 91–106). Cambridge, United Kingdom: Cambridge University Press.
- Moscovici, S. (1990). Social psychology and developmental psychology: extending the conversation. In G. Duveen & B. Lloyd (Eds.), *Social representations and the development of knowledge* (pp. 164–185). Cambridge, United Kingdom: Cambridge University Press.
- Mugny, G., & Carugati, F. (1989). *Social representations of intelligence*. Cambridge, United Kingdom: Cambridge University Press.
- Sousa, C. P., & Bôas, L. V. (2011). A teoria das representações sociais e o estudo do trabalho docente. *Revista Diálogo Educacional*, 11(3), 271-286.

### ***Social Representations and Environment***

- Brondi, S., Sarrica, M., Cibir, R., Neresini, F. and Contarello, A. (2012), The Chiampo River 30 Years Later: Long-Term Effects of Environmental Regulations on Social Representations. *J. Community. Appl. Soc. Psychol.*, 22: 283–299.
- Castro, P. (2006). Applying social psychology to the study of environmental concern and environmental worldviews: contributions from the social representations approach. *J. Community. Appl. Soc. Psychol.*, 16: 247–266.
- Castro, P. (2014). The approach of social representations to sustainability: Researching time, institution, conflict and communication. In G. Sammut, E. Andreouli, G. Gaskell, & J. Valsiner (Eds.), *Handbook of Social Representations*. Cambridge, U.K.: Cambridge University Press.
- de Rosa, A.S., (2013) Place-identity and Social Representations of historical capital cities: Rome through the eyes of first-visitors from six nationalities. In A.S. de Rosa (Ed.), *Social Representations in the "social arena": the theory in contexts faced with "social demand"* (pp. 311-381), Routledge, New York – London. ISBN 978-0-415-59119-5. [PDF]
- de Rosa, A.S., Bocci, E. (2014) Place @-Branding and European Capitals: “city visiting cards” via municipal websites, virtual tours of significant places flying with Google Earth, and conversational exchanges about city-places experienced/imagined via social networks. In A. Kapoor, C. Kulshrestha (Eds) *Dynamics of Competitive Advantage and Consumer Perception in Social Marketing*, (pp. 126-168), Hershey, PA: IGI Global.
- Rouquette M, Sautkina E, Castro P, Félonneau M, Guillou Michel E. (2005). Social representations theory and environmental studies. In B. Martens & A. G. Keul (Eds.). *Designing Social Innovation: Planning, Building, Evaluating*. Cambridge: Hogrefe & Huber Publishers.

### ***Social Representations, Advertising, Marketing and Economy***

- de Rosa, A.S. (2001). The king is naked. Critical Advertisement and Fashion: the Benetton Phenomenon. In K. Deaux, G. Philogene (Eds.). *Representations of the Social*. Oxford, United Kingdom: Blackwell Publishing, (pp.48-82). Retrieved 27/11/2008, from: [http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_king\\_is\\_naked.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_king_is_naked.pdf)
- de Rosa, A.S., Smith, A. (1998). Représentations sociales polémiques et styles d’influence minoritaire, la communication publicitaire de Benetton. *Bulletin de Psychologie*, tome 51 (4), 399-416. Retrieved 27/11/2008, from: [http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1998\\_representation\\_sociale\\_polemique.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1998_representation_sociale_polemique.pdf)
- de Rosa, A.S. Bocci, E. Bulgarella, C. (2010) Économie et Finance durant la crise financière mondiale: représentations sociales, métaphores et figures rhétoriques dans le discours des médias de l’automne 2008 au printemps 2010, *Cahiers Internationaux de Psychologie Sociale: Special Issue “Social Thinking and crisis”* 87: 543-584
- de Rosa, A.S., Bocci, E. (2013). Between Physical and Virtual Reality: the case of Benetton Brand “A company that is born from ideas”. In A. Kapoor and C. Kulshrestha (Eds) *Branding and Sustainable Competitive Advantage: Building Virtual Presence*. (pp. 69-95), IGI Global:



Hershey, Pennsylvania. (ISBN: 9781613501719)

- de Rosa, A.S., Bocci, E. (2014) Place @-Branding and European Capitals: “city visiting cards” via municipal websites, virtual tours of significant places flying with Google Earth, and conversational exchanges about city-places experienced/imagined via social networks. In A. Kapoor, C. Kulshrestha (Eds) *Dynamics of Competitive Advantage and Consumer Perception in Social Marketing*, (pp. 126-168), Hershey, PA: IGI Global.
- de Rosa, A. S., Sun, S., Bocci, E. (2015). Representações Sociais do Mercado de Ações entre Consultores Financeiros e Investidores Europeus e Chineses, In Mendes, F. Jesuino, J. Lopes, M. Eds. *As Representações Sociais em Sociedades em Mudança*, Petrópolis (Brazil), Editora Vozes
- Gangl, K. Kastlunger, B., Kirchler, E. Voracek, M. (2012) Confidence in the economy in times of crisis: Social representations of experts and laypeople. *Journal of Socio-Economics*, 41, 5, pp. 603-614.
- Kirchler, E., Wahl, I., Kastlunger, B. (2010). Trust in Authorities and Power to Enforce Tax Compliance: An Empirical Analysis of the “Slippery Slope Framework”. *Law & Policy*, 32, 383–406. doi: 10.1111/j.1467-9930.2010.00327.x
- Kirchler, E., Kastlunger, B. (2010). Trust in times of financial crisis, Pabst Science Publishers, URL : [http://homepage.univie.ac.at/erich.kirchler/publikationen\\_pdf/](http://homepage.univie.ac.at/erich.kirchler/publikationen_pdf/)

## METHODOLOGY:

- AA.VV. (2001). Special issue: Methods for study of Social Representations. *European Review of Applied Psychology*, 52, 3-4.
- Abric, J.-C. (1994). Méthodologie de recueil des représentations sociales. In J.-C. Abric (Ed.). *Pratiques sociales et représentations*. (pp.59-82). Paris, France: Presses Universitaires de France. [PDF]
- Abric J.-C. (Ed.). (2003). *Méthodes d'étude des représentations sociales*. Paris, France: Erès.
- Chartier, J-F. Meunier.J-G. (2011) Text Mining Methods for Social Representation Analysis., *Papers on Social Representations*, Vol. 20, pp. 37.1-37.47. [http://www.psych.lse.ac.uk/psr/PSR2011/20\\_38.pdf](http://www.psych.lse.ac.uk/psr/PSR2011/20_38.pdf)
- de Rosa, A.S. (1990). Per un approccio multi-metodo allo studio delle Rappresentazioni Sociali. *Rassegna di Psicologia*, 3, 101-152, Roma, Carocci. Retrieved 27/11/2008, from: ([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1990\\_per\\_un\\_approccio.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1990_per_un_approccio.pdf))
- de Rosa, A.S. (2002). The "associative network": a technique for detecting structure, contents, polarity and stereotyping indexes of the semantic fields. *European Review of Applied Psychology*, 52 (3/4), 181-200. ([http://www.euophd.eu/html/doc/2002\\_derosa\\_associative\\_network.pdf](http://www.euophd.eu/html/doc/2002_derosa_associative_network.pdf))
- de Rosa, A.S. (2003). Le "réseau d'associations": une technique pour détecter la structure, les contenus, les indices de polarité, de neutralité et de stéréotypie du champ sémantique liés aux Représentations Sociales. In J. C. Abric (Ed.), *Méthodes d'étude des représentations sociales* (pp. 81-117). Paris, France: Erès. ([http://www.euophd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2003\\_reseau\\_associations.pdf](http://www.euophd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2003_reseau_associations.pdf))
- de Rosa, A.S. (2005). A “Rede Associativa”: uma técnica para captar a estrutura, os conteúdos, e os índices de polaridade, neutralidade e estereotipia dos campos semânticos relacionados com a Representações Sociais. In: A.S. Paredes Moreira, (Ed.). *Perspectivas Teorico-metodológicas em Representações Sociais*, (pp. 61-127). João Pessoa, Brazil: Editora Universitária, UFPB. [PDF]
- Doise, W. Clémence, A. Lorenzi-Cioldi, L. (1992). *Représentations Sociales et Analyses de Données*, Grenoble: P.G.G.
- Doise, W., Clemence, A., & Lorenzi-Cioldi, F. (1993). *The quantitative analysis of social representations*. London: Harvester Wheatsheaf.
- Flament, C., Abric, J.-C., Doise, W. (1998). L'approche expérimentale dans l'étude des représentations sociale. In J.-L. Beauvois, R.-V. Joule, J.-M. Monteil (Eds.), *20 ans de psychologie sociale expérimentale francophone* (pp. 97-107). Grenoble: PUG

