



# *Meta-Theoretical Analysis of Literature on Social Representations*



## *Basic Bibliography on Social Representations*



# Basic Bibliography on Social Representations

## BASIC INSTRUCTIONS - STEP 1

- Please read the document “Basic Bibliography on Social Representations” and return the completed response form in a timely manner to annamaria.derosa@uniroma1.it. Please be honest in your responses and:
  - **highlight in red** references that you have not yet read;
  - **highlight in green** references that you have actually already read (not just that the titles are familiar to you);
  - **list further references** (books, articles or chapters in books that you have already read and that are not already included in the document “Basic bibliography on Social Representations”)

- **Read the chapters and papers recommended in the document: “Basic bibliography on Social Representations”:**

These are all essential references and a prerequisite for the conduct of any research inspired by the Social Representations Theory.

You can **download** most of the articles and book chapters from the European Ph.D. website **free of charge**

## CLASSICAL CONTRIBUTIONS:

Farr, R.M., Moscovici, S. (Eds.). (1984). *Social Representations*. Cambridge, United Kingdom: Cambridge University Press.

Farr, R.M., Moscovici, S. (Eds.). (1989). *Rappresentazioni Sociali. Problemi e Prospettive*. Bologna, Italy: Il Mulino.

Jodelet, D. (Ed.). (1989). *Les Représentations Sociales*. Paris, France: Presses Universitaires de France.

Moscovici, S. (1961/1976). *La psychanalyse son image et son public. Etude sur la représentation sociale de la psychanalyse*. Paris, France: Presses Universitaires de France. (English edition: (2008). *Psychoanalysis: Its Image and Its Public*. Cambridge, United Kingdom: Polity Press).

Moscovici, S. (1989). Des représentations collectives aux représentations sociales: éléments pour une histoire. In D. Jodelet (Ed.) *Les représentations sociales* (pp.62-86). Paris, France: Presses Universitaires de France.

Moscovici, S., Duveen, G., (Eds.). (2000). *Social Representations. Explorations in social psychology*. Cambridge, United Kingdom: Polity Press.

## INTRODUCTIVE BOOKS, CHAPTERS and ARTICLES:

Abric, J.-C. (1989). L'étude expérimentale des représentations sociales. In D. Jodelet (Ed.), *Les représentations sociales* (pp.187-203). Paris, France: Presses Universitaires de France.

Abric, J.-C. (2000). The structural approach of social representations. In K. Deaux, G. Philogène (Ed.), *Social Representations: Introductions and Explorations* (pp.42-47). Oxford, United Kingdom: Blackwell Publishing.

Bonardi, C., Roussiau, N., (Eds.). (1999). *Les Représentations sociales*. Paris, France: Dunod.

Clemence, A., Doise, W., Lorenzi-Cioldi, F. (1994). Prises de position et principes organisateurs des représentations sociales. In C. Guimelli (Ed.). *Structures et transformations des représentations sociales* (pp.119-152). Neuchâtel, Switzerland: Delachaux et Niestlé.

de Rosa, A.S. (1993). Social Representations and Attitudes: problems of coherences between the theoretical definition and procedure of research. *Papers on Social Representations*, 3 (2), 178-192. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1993\\_social\\_representations\\_and\\_attitude.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1993_social_representations_and_attitude.pdf))

de Rosa, A.S. (2006). “¿Por qué es importante?” Notas inspiradas en una Mirada reflexiva a la teoría de las representaciones sociales . In S. Valencia Abundiz (Ed.), *Representaciones sociales . Alteridad, epistemología y movimientos sociales*, (pp. 79-173). Guadalajara, Mexico: Universidad de Guadalajara. Retrieved 27/11/2008,

from  
([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2006\\_porque\\_importante.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2006_porque_importante.pdf))

Doise, W., Palmonari, A. (1986). *L'étude des représentations sociales*. Paris, France: Delachaux and Niestlé.

Duveen, G., Lloyd, B. (Eds.). (1990). *Social Representation and the Development of Knowledge*. Cambridge, United Kingdom: Cambridge University Press.

Flament, C., Abric, J.-C., Doise, W. (1998). L'approche expérimentale dans l'étude des représentations sociales. In J.L. Beauvois, R.V. Joule, J.M. Monteil (Ed.), *20 ans de psychologie sociale expérimentale francophone* (pp.97-104). Grenoble, France: Presses Universitaires de Grenoble.

Flament, C., Rouquette, M.L. (2003). *Anatomie des idées ordinaires*. Paris, France: Armand Colin.

Guimelli, C. (1994) *Structure et transformations des représentations sociales*. Neuchâtel: Delacaux et Niestlé.

Guimelli, C. (2001) La théorie des représentations sociales: applications. In J.M. Monteil J.L. Beauvois (Eds.) *La Psychologie Sociale. Tome 5: Des compétences pour l'application* (pp. 1311-144), Grenoble: P.U.G.

Jodelet, D. (1984). Représentation Sociale: phénomènes, concept et théorie. In S. Moscovici (Ed.), *Psychologie Sociale* (pp.357-378). Paris, France: Presses Universitaires de France (Italian version: (1989). *Psicologia Sociale*. Roma, Italy: Borla).

Jodelet, D. (2002). Les représentations sociales dans le champ de la culture. *Information sur les Sciences Sociales*, 41.1, p. 111-133

Jovchelovitch, S. (2006). *Knowledge in Context: Representation, community and culture*. London, United Kingdom: Routledge.

Moscovici, S. (1984). Introduction. Le domaine de la Psychologie Sociale. In S. Moscovici (Ed.), *Psychologie Sociale* (pp.5-22). Paris, France: Presses Universitaires de France (Italian version: (1989) *Psicologia Sociale*. Roma, Italy: Borla).

Moscovici, S. (1990). Social Psychology and Developmental Psychology: extending the conversation. In G., Duveen, B., Lloyd, (Eds.), *Social Representations and the development of knowledge*. Cambridge, United Kingdom: Cambridge University Press.

Rouquette, M.-L., Garnier, C. (Eds.). (1999). *La genèse des représentations sociales*. Montréal, Québec, Canada: Éditions Nouvelles.

Rouquette, M.-L., Rateau, P. (1998). *Introduction à l'étude des représentations sociales*. Grenoble, France: Presses Universitaires de Grenoble.

Roussiau, N., Bonardi, C. (Eds.). (2001). *Les représentations sociales. Etat des lieux et perspectives*. Belgique: Mardaga.

Seca, J-M. (2001). *Les Representations Sociales*. Paris, France: Armand Colin/VUEF. Romanian translation 2008, /Reprenzent//arile sociale/, Iasi Institutul European.

Wagner, W., Hayes, N. (2005) *Everyday discourse and common sense. The theory of Social Representations*, Hounds mills, Palgrave Macmillan.

Wagner, W., Duveen, G., Farr, R., Jovchelovitch, S., Lorenzi-Cioldi, F., Markova, I & Rose, D. (1999). Theory and Method of Social Representations. *Asian Journal of Social Psychology*, 2, 95-125.

## META-THORETICAL CONTRIBUTIONS ON SOCIAL REPRESENTATIONS:

de Rosa, A.S. (1994). From theory to meta-theory in S.R.: the lines of argument of a theoretical-methodological debate. *Social Science Information*, 33 (2), 273-304. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1994\\_theory\\_to\\_metatheory%20.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1994_theory_to_metatheory%20.pdf))

de Rosa, A.S. (2002). Le besoin d'une "théorie de la méthode". In C. Garnier (Ed.) *Les formes de la pensée sociale* (pp.151-187). Paris, France: Presses Universitaires de France Retrieved 27/11/2008, from

([http://www.europhd.eu/html/\\_onda02/07/PDF/7th\\_Lab\\_Meeting\\_Scientific\\_Material/4.\\_de\\_Rosa\\_\(2002\)\\_Le\\_besoин\\_d'une\\_theorie\\_de\\_la\\_methode\\_Les\\_formes\\_de\\_la\\_Pense\\_Social.pdf](http://www.europhd.eu/html/_onda02/07/PDF/7th_Lab_Meeting_Scientific_Material/4._de_Rosa_(2002)_Le_besoин_d'une_theorie_de_la_methode_Les_formes_de_la_Pense_Social.pdf))

de Rosa, A.S., d'Ambrosio, M.L. (2003). An empirical example of the comparison between multiple correspondence analysis and space analysis: the diffusion of the social representations theory through the institutional context of scientific communication. In S. Levy, D. Elizur (Eds.). *Facet theory. Towards cumulative social science* (pp.73-86). Ljubljana, Slovenia: University of Ljubljana. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/7th\\_Lab\\_Meeting\\_Scientific\\_Material/6.\\_de\\_Rosa,\\_d'ambrosio\\_\(2003\)\\_An\\_empirical.pdf](http://www.europhd.eu/html/_onda02/07/PDF/7th_Lab_Meeting_Scientific_Material/6._de_Rosa,_d'ambrosio_(2003)_An_empirical.pdf))

de Rosa, A.S. (Ed.). (2008) Special Issue “Looking at the History of Social Psychology and Social Representations: Snapshot views from two sides of the Atlantic”, *Rassegna di Psicologia*, Roma, Italy: Carocci. Retrieved 27/11/2008, from (<http://www.europhd.eu/html/doc/rassegnapsicologia2008.pdf>)

Moscovici, S., Markova, I. (2006). *The making of modern social psychology: The hidden story of how an international social science was created*. Cambridge, United Kingdom: Polity Press

## SOCIAL REPRESENTATIONS AND OTHER THEORIES/ PARADIGMS/ CONSTRUCTS:

### *Social Representations and Social Cognition*

Augoustinos, M., Walker, I. (1995). *Social Cognition. An integrated introduction*. London, United Kingdom: Sage.

Deaux, K., Philogene, G. (Eds.). (2001). *Representations of the Social*. Oxford, United Kingdom: Blackwell Publishing.

de Rosa A.S. (1990). Considérations pour une comparaison critique entre les R.S. et la Social Cognition. Sur la signification d'une approche psychogénétique à l'étude des représentations sociales. *Cahiers Internationaux de Psychologie Sociale*, 5, 69-109. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1990\\_comparaison\\_critique.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1990_comparaison_critique.pdf))

de Rosa, A.S. (1995). Comparatie critica intre reprezentarile sociale si cognitia sociala. In A. Neculau (Ed.), *Psihologia campului social: Reprezentarile sociale* (pp.257-310). Bucaresti, Romania: Societatea Stiinta & Tehnica. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1995\\_comparatie\\_critica\\_repreze\\_ntarile.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1995_comparatie_critica_repreze_ntarile.pdf))

de Rosa, A.S. (1992). Thematic perspectives and epistemic principles in developmental Social Cognition and Social Representations. The meaning of a developmental approach to the investigation of S.R. In M. von Cranach, W. Doise & G. Mugny (Eds.), *Social Representations and the social bases of knowledge* (pp. 120-143). Lewiston, New York, United States: Hogrefe & Huber Publishers. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1992\\_thematic\\_perspectives.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1992_thematic_perspectives.pdf))

Flick, U. (1998). *The psychology of the social*. Cambridge, United Kingdom: Cambridge University Press.

### *Social Representations and Social Memory*

de Rosa, A.S. (1997). Soziales Gedächtnis und die symbolischen Dimensionen der sozialen Repräsentationen von Wahnsinn und Geisteskrankheit. In M. C. Angermeyer, M. Zaumseil (Eds.), *Verrückte Entwürfe: Kulturelle und individuelle Verarbeitung psychischen krankseins* (pp.299-336). Bonn, Germania: Edition Das Narrenschiff im Psychiatrie-Verlag. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1997\\_soziales\\_gedachtnis\\_und\\_d\\_ie.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1997_soziales_gedachtnis_und_d_ie.pdf))

de Rosa, A.S., Mormino, C. (2002) Au confluent de la mŽmoire sociale: Žtude sur l'identitŽ nationale et europŽenne. In S. Laurens & N. Roussiau (Eds.), *La mŽmoire sociale. IdentitŽs et ReprŽsentations Sociales* (pp. 119-137). Rennes: Les Presses Universitaires de Rennes. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2002\\_confluent\\_memoire\\_social\\_e.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2002_confluent_memoire_social_e.pdf))

Jodelet, D. (1993). Mémoires Evolutives. In *Mémoire et Intégration* (Ouvrage Collectif). Paris: Edition Syros. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/jodelet/jodelet\\_memoire\\_evolutive.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/jodelet/jodelet_memoire_evolutive.pdf))

Jodelet, D. (1988). Mass Memory or the Moral and Affective Side of History. Lecture presented at the Symposium "The role of leaders in mass psychology", 24<sup>th</sup> International Congress of Psychology, Sydney. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/jodelet/jodelet\\_masspsychology.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/jodelet/jodelet_masspsychology.pdf))

Mazzara, B.M., Leone, G. (2001). Collective memory and intergroup relations. *Revista de Psicología Social*, vol. 16, p349-367. - Paez, D., Marques, J., Valencia, J., Vincze, O. (2006). Dealing with Collective Shame and Guilt. *Psicología Política*, No. 32, pp. 59-78 Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/leone/leone\\_mazzara.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/leone/leone_mazzara.pdf))

Paez, D., Marques, J., Valencia, J., Vincze, O. (2006). Dealing with Collective Shame and Guilt. *Psicología Política*, No. 32, pp. 59-78 Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/valencia/collectiveshame.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/valencia/collectiveshame.pdf))

Paez, D., Valencia, J., Liu, J.H., Techno, E., Salute, P., Globins, A., Cabencinhas, R. (2006). Remembering World War II and Willingness to Fight: Socio-Cultural Factors in the Social Representations of Historical Warfare across 22 Societies. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/valencia/worldwarII.PDF](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/valencia/worldwarII.PDF))

Laurens S., Roussiau N. (eds.) *La mémoire sociale. Identités et Représentations Sociales*, Les Presses Universitaires de Rennes (PUR), Rennes.

Valencia, J., Elejabarrieta, F., Páez, D., Villarreal, M., Wagner, W. (2004). Génération, polémique publique, climat social et mémoire collective des événements politiques. *Connexions No. 80, Mémoire collective et représentations sociales*. Paris: Erès Editions. ISBN: 2-7492-0237. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/valencia/memoire\\_collective\\_2004.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/valencia/memoire_collective_2004.pdf))

### **Social Representations and Identity**

de Rosa, A. S. (1996). Reality changes faster than research. National and supranational identity in Social Representations of European Community in the context of changes in International relations. In G. Breakwell & E. Lyons (Eds.), *Changing European Identities. Advances in Social Psychology* (pp. 381-402). Oxford: Butterworth Heinemann. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/11th\\_lab\\_scientificmaterial/Butsch/de%20Rosa1996.pdf](http://www.europhd.eu/html/_onda02/07/PDF/11th_lab_scientificmaterial/Butsch/de%20Rosa1996.pdf))

de Rosa, A.S., Mormino, C. (2000). Memoria social, identidad nacional y representaciones sociales: son constructos convergentes? Un estudio sobre la Union Europea y sus Estados miembros con una Mirada hacia el pasado. In A. Rosa Rivero, G. Bellelli & D. Bakhurst (Eds.), *Memoria colectiva e identidad nacional* (pp.451-475). Madrid, Spain: Editorial Biblioteca Nueva.

de Rosa, A.S., Mormino, C. (2000). Memoria sociale, identità nazionale e rappresentazioni sociali: costrutti convergenti Guardando all'Unione Europea e I suoi stati membri con uno sguardo verso il passato. In G. Bellelli, D. Bakhurst, A. Rosa, (Eds.), *Tracce. Studi sulla memoria collettiva* (pp.329-356). Napoli, Italy: Liguori Editore. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/derosa/derosa\\_mormino\\_2000.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/derosa/derosa_mormino_2000.pdf))

de Rosa, A.S., Bordini, I., d'Ambrosio, M. Urgeghe, M. (2007). Mosaic of Images of Europe and its *Imaginary “Center of Gravity”*: results from the cross-national research program EuroSKYcompass. *Psihologia Sociala. Buletinul Laboratorului Psicologia câmpului social*, n. 18.Romania: Editura Polirom, Iasi. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2007\\_mosaic\\_image\\_europe.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2007_mosaic_image_europe.pdf))

Duveen, G. (2001). Representations, Identities, Resistance. In K. Deaux, G. Philogène (Eds.), *Representations of the Social*. (pp. 257-270). Oxford, United Kingdom: Blackwell Publishing.

Zavalloni, M. (2007). Analyse psycho-contextuelle et Investigateur Multistade de l'Identité Sociale. In Zavalloni, M., *Ego-écologie et Identité: une approche naturaliste*, PUF, Paris, p. 35-74 (ISBN: 978-2-13-055857-6) Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/11th\\_lab\\_scientificmaterial/zavalloni/chap3\\_zavalloni.pdf](http://www.europhd.eu/html/_onda02/07/PDF/11th_lab_scientificmaterial/zavalloni/chap3_zavalloni.pdf))

Zavalloni, M. (2007). L'Investigateur Multistade de l'Identité Sociale (IMIS version 2). In Zavalloni, M., *Ego-écologie et Identité: une approche naturaliste*, PUF, Paris, p. 197-208 (ISBN: 978-2-13-055857-6) Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/11th\\_lab\\_scientificmaterial/zavalloni/annexe\\_zavalloni.pdf](http://www.europhd.eu/html/_onda02/07/PDF/11th_lab_scientificmaterial/zavalloni/annexe_zavalloni.pdf))

### **Social Representations and Image**

de Rosa, A.S., Farr, R. (2001). Icon and symbol: Two sides of the coin in the Investigation of Social Representations. In F. Buschini, N. Kalampalikis (Eds.), *Penser la vie, le social, la nature. Mélanges en hommage à Serge Moscovici* (pp.237-256). Paris, France: Les Editions de la Maison des Sciences de l'Homme. Retrieved 27/11/2008, from (# HYPERLINK  
"[http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_icon\\_symbol.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_icon_symbol.pdf)" # HYPERLINK  
"[http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_icon\\_symbol.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_icon_symbol.pdf)"[http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_icon\\_symbol.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_icon_symbol.pdf))

Moliner, P. (2006) *Images et représentations sociales*. Grenoble: Presses Universitaires de Grenoble.

### **Social Representations and Myth**

Kalampalikis, N. (2002). Représentations et mythes contemporains, *Psychologie & Société*, 5, 61-86. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/kalampalikis/mythes\\_contemporains.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/kalampalikis/mythes_contemporains.pdf))

Kalampalikis, N. (2002). Des noms et des représentations, *Cahiers Internationaux de Psychologie Sociale*, 53, 20-31. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/kalampalikis/noms\\_representations.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/kalampalikis/noms_representations.pdf))

### **Social Representations and Emotions**

Rimé, B. (in press). Emotion Elicits the Social Sharing of Emotion: Theory and Empirical Review. To appear in the 1st issue (January 2009) of *Emotion Review*. SAGE Publishing. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/rime/emotion\\_review.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/rime/emotion_review.pdf))

de Rosa, A.S. (2004). The role of emotions in the dynamics of remembering/forgetting the collective traumatic event 9/11 2001 from September 11 to the Iraq war. *Revista de Psihologia Sociala*, 13, 19-43. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2004\\_role\\_of\\_emotions.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2004_role_of_emotions.pdf))

### **Social Representations and Discourse Analysis**

de Rosa, A.S. (2006). "The "boomerang" effect of radicalism in Discursive Psychology: A critical overview of the controversy with the Social Representations Theory." *Journal for the Theory of Social Behaviour* 36(2): 161 - 201. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2006\\_boomerang\\_effect.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2006_boomerang_effect.pdf))

## **SOCIAL REPRESENTATIONS AND COMMUNICATION:**

de Rosa, A.S. (2001). The king is naked. Critical Advertisement and Fashion: the Benetton Phenomenon. In K. Deaux, G. Philogene (Eds.). *Representations of the Social*. Oxford, United Kingdom: Blackwell Publishing, (pp.48-82). Retrieved 27/11/2008, from

([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2001\\_king\\_is\\_naked.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2001_king_is_naked.pdf))

de Rosa, A.S. (2005). O impacto das imagens e a partilha social de emoções na construção da memória social: uma chocante memória flash de massa do 11 de setembro até a guerra do Iraque. In Celso Pereira de Sá (Ed.), *Memória, Imaginário e Representações Sociais* (pp. 121-164). Rio de Janeiro, Brazil: Editora Museu Da República. [ISBN: 85-85732-12-1]

de Rosa, A.S. (2007). From September 11 to the Iraq War. In S. K. Gertz, J. Valsiner, J-P. Breaux, (Ed.). (2007). *Semiotic Rotations. Modes of Meanings in Cultural Worlds*. Charlotte, United States: Age Publishing Inc. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/12th\\_lab\\_scientificmaterial/derosa/semitotic\\_rotations.pdf](http://www.europhd.eu/html/_onda02/07/PDF/12th_lab_scientificmaterial/derosa/semitotic_rotations.pdf))

de Rosa, A.S., Smith, A. (1998). Représentations sociales polémiques et styles d'influence minoritaire, la communication publicitaire de Benetton. *Bulletin de Psychologie*, tome 51 (4), 399-416. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1998\\_representation\\_sociale\\_pole\\_mique.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1998_representation_sociale_pole_mique.pdf))

Moscovici, S. (1996). Communications et représentations sociales paradoxales. In J.-C. Abric (Ed.). *Exclusion sociale, insertion et prévention* (pp.19-22) Paris, France: Érès

Markova, I. (2003). Dialogicity and Social Representations. The dynamics of Mind. Cambridge, United Kingdom: Cambridge University Press.

Rouquette, M.-L. (1984). Les communications de masse. In S. Moscovici (Ed.). *Psychologie Sociale*, (pp.495-512) Paris, France: Presses Universitaires de France (Italian version: (1989). *Psicologia Sociale*, Roma, Italy: Borla)

## METHODOLOGY:

AA.VV. (2001). Special issue: Methods for study of Social Representations. *European Review of Applied Psychology*, 52, 3-4.

Abric, J.-C. (1994). Méthodologie de recueil des représentations sociales. In J.-C. Abric (Ed.). *Pratiques sociales et représentations*. (pp.59-82). Paris, France: Presses Universitaires de France.

Abric J.-C. (Ed.). (2003). *Méthodes d'étude des représentations sociales*. Paris, France: Érès.

de Rosa, A.S. (1990). Per un approccio multi-metodo allo studio delle Rappresentazioni Sociali. *Rassegna di Psicologia* , 3, 101-152, Roma, Carocci. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/1990\\_per\\_un\\_approccio.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/1990_per_un_approccio.pdf))

de Rosa, A.S. (2002). The "associative network": a technique for detecting structure, contents, polarity and stereotyping indexes of the semantic fields. *European Review of Applied Psychology*, 52 (3/4), 181-200. ([http://www.europhd.eu/html/doc/2002\\_derosa\\_associative\\_network.pdf](http://www.europhd.eu/html/doc/2002_derosa_associative_network.pdf))

de Rosa, A.S. (2003). Le "réseau d'associations": une technique pour détecter la structure, les contenus, les indices de polarité, de neutralité et de stéréotypie du champ sémantique liés aux Représentations Sociales. In J. C. Abric (Ed.), *Méthodes d'étude des représentations sociales* (pp. 81-117). Paris, France: Érès. ([http://www.europhd.eu/html/\\_onda02/07/PDF/10th\\_lab\\_scientificmaterial/derosa/2003\\_reseau\\_associations.pdf](http://www.europhd.eu/html/_onda02/07/PDF/10th_lab_scientificmaterial/derosa/2003_reseau_associations.pdf))

de Rosa, A.S. (2005). A "Rede Associativa": uma técnica para captar a estrutura, os conteúdos, e os índices de polaridade, neutralidade e estereotipia dos campos semânticos relacionados com a Representações Sociais. In: A. S. Paredes Moreira, (Ed.). *Perspectivas Teórico-metodológicas em Representações Sociais*, (pp. 61-127). João Pessoa, Brazil: Editora Universitária, UFPB.

Flament, C., Abric, J.-C., Doise, W. (1998). L'approche expérimentale dans l'étude des représentations sociales. In J.-L. Beauvois, R.-V. Joule, J.-M. Monteil (Eds.), *20 ans de psychologie sociale expérimentale francophone* (pp. 97-107). Grenoble: PUG

Doise, W. Clémence, A. Lorenzi-Cioldi, L. (1992) *Représentations Sociales et Analyses de Données*, Grenoble: P.G.G.

Mazzara, B. (2002). I metodi qualitativi: una sfida e un'occasione di riflessione per le scienze umane e per le discipline psicologiche. In B. Mazzara (eds.) *I metodi qualitativi in psicologia sociale* (pp. 21-42). Roma: Carocci. Retrieved 27/11/2008, from ([http://www.europhd.eu/html/\\_onda02/07/PDF/4th%20Lab%20Meeting%20Scientific%20Material/Mazzara%20\(2002\).pdf](http://www.europhd.eu/html/_onda02/07/PDF/4th%20Lab%20Meeting%20Scientific%20Material/Mazzara%20(2002).pdf))

Moscovici, S., Buschini, F. (Ed.). (2003). Les méthodes des sciences humaines. Fondamental. Paris, France: Presses Universitaires de France.

#### **FURTHER REFERENCES RELATED TO SOCIAL REPRESENTATIONS READ BY THE RESEARCH TRAINEE**

